

	2011			2012			2013			2014			2015			2016		
All 7(A)	\$	6,384,849,900		\$	2,871,882,000		\$	3,584,699,300		\$	3,315,895,600		\$	4,439,748,800		\$	4,701,914,000	
Ethnicity																		
All Minority	\$	1,675,339,400	26%	\$	765,964,700	27%	\$	917,569,500	26%	\$	1,031,691,000	31%	\$	1,303,507,400	29%	\$	1,396,386,100	30%
AMERICAN INDIAN	\$	29,720,400	0%	\$	14,185,400	0%	\$	14,330,800	0%	\$	17,833,600	1%	\$	25,261,900	1%	\$	13,906,900	0%
ASIAN OR PACIFI	\$	1,293,430,500	20%	\$	567,862,900	20%	\$	676,682,000	19%	\$	782,925,500	24%	\$	919,438,600	21%	\$	1,036,744,800	22%
BLACK	\$	114,150,100	2%	\$	47,486,200	2%	\$	53,825,800	2%	\$	66,850,000	2%	\$	87,809,200	2%	\$	90,691,000	2%
ESKIMO OR ALEUT	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
HISPANIC	\$	238,038,400	4%	\$	136,430,200	5%	\$	172,730,900	5%	\$	164,081,900	5%	\$	270,997,700	6%	\$	255,043,400	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
PUERTO RICAN	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	574,637,100	9%	\$	261,441,100	9%	\$	363,466,700	10%	\$	501,386,900	15%	\$	632,872,300	14%	\$	628,117,700	13%
WHITE	\$	4,134,873,400	65%	\$	1,844,476,200	64%	\$	2,303,663,100	64%	\$	1,782,817,700	54%	\$	2,503,369,100	56%	\$	2,677,410,200	57%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,023,206,700	16%	\$	489,453,500	17%	\$	579,226,000	16%	\$	536,470,000	16%	\$	736,227,200	17%	\$	752,491,900	16%
Female Owned more than 50%	\$	768,668,800	12%	\$	346,805,600	12%	\$	472,595,800	13%	\$	419,659,400	13%	\$	554,697,400	12%	\$	666,213,200	14%
Male Owned	\$	4,592,974,400	72%	\$	2,035,622,900	71%	\$	2,532,877,500	71%	\$	2,359,766,200	71%	\$	3,148,824,200	71%	\$	3,283,208,900	70%
Veteran	\$	299,567,900	5%	\$	112,967,000	4%	\$	124,849,000	3%	\$	118,890,300	4%	\$	210,664,800	5%	\$	232,142,600	5%
Hub, LMI, or EZEC	\$	2,585,739,300	40%	\$	1,138,375,900	40%	\$	1,346,207,600	38%	\$	1,272,515,900	38%	\$	1,584,602,800	36%	\$	-	0%
EXISTING BUSINESS	\$	4,813,888,500	75%	\$	2,080,787,300	72%	\$	2,697,377,900	75%	\$	2,391,920,300	72%	\$	2,976,250,000	67%	\$	3,005,655,800	64%
NEW BUSINESS	\$	1,511,754,900	24%	\$	782,941,000	27%	\$	881,740,400	25%	\$	912,301,400	28%	\$	1,450,110,000	33%	\$	1,680,844,700	36%
Rural	\$	1,418,954,300	22%	\$	496,197,100	17%	\$	494,226,100	14%	\$	510,456,700	15%	\$	747,284,800	17%	\$	739,904,100	16%
Urban	\$	4,965,895,600	78%	\$	2,375,684,900	83%	\$	3,090,473,200	86%	\$	2,805,438,900	85%	\$	3,692,464,000	83%	\$	3,962,009,900	84%
Export	\$	258,397,300	4%	\$	163,117,400	6%	\$	249,771,700	7%	\$	246,519,800	7%	\$	276,626,300	6%	\$	232,632,500	5%
CAPLine	\$	35,323,400	1%	\$	47,130,400	2%	\$	118,873,900	3%	\$	69,333,000	2%	\$	105,544,600	2%	\$	68,528,100	1%
PLP	\$	3,985,112,900	62%	\$	1,506,906,200	52%	\$	1,943,967,200	54%	\$	1,979,741,300	60%	\$	2,721,881,600	61%	\$	3,000,588,900	64%
Express	\$	674,272,300	11%	\$	357,113,800	12%	\$	352,229,700	10%	\$	309,945,900	9%	\$	425,040,800	10%	\$	442,006,500	9%
\$150K and Under	\$	428,015,600	7%	\$	292,434,600	10%	\$	297,561,400	8%	\$	307,177,300	9%	\$	451,930,500	10%	\$	452,940,600	10%
>\$150K - \$350K	\$	732,040,700	11%	\$	403,597,700	14%	\$	449,790,100	13%	\$	381,697,600	12%	\$	506,287,000	11%	\$	534,647,500	11%
>\$350K - \$2M	\$	3,872,287,600	61%	\$	1,443,657,500	50%	\$	1,925,774,800	54%	\$	1,650,475,200	50%	\$	2,095,200,900	47%	\$	2,337,882,100	50%
>\$2M	\$	1,352,506,000	21%	\$	732,192,200	25%	\$	911,573,000	25%	\$	976,545,500	29%	\$	1,386,330,400	31%	\$	1,376,443,800	29%

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	2011		2012		2013		2014		2015		2016	
All 7(A)	15,300		8,898		9,552		8,964		12,257		13,077	
Ethnicity												
All Minority	3,305	22%	2,054	23%	2,217	23%	2,245	25%	3,023	25%	3,527	27%
AMERICAN INDIAN	101	1%	79	1%	78	1%	75	1%	90	1%	82	1%
ASIAN OR PACIFI	1,918	13%	1,085	12%	1,204	13%	1,254	14%	1,593	13%	1,793	14%
BLACK	421	3%	248	3%	215	2%	241	3%	369	3%	492	4%
ESKIMO OR ALEUT	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
HISPANIC	865	6%	642	7%	720	8%	675	8%	971	8%	1,160	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	1,134	7%	796	9%	913	10%	1,122	13%	1,798	15%	1,652	13%
WHITE	10,861	71%	6,048	68%	6,422	67%	5,597	62%	7,436	61%	7,898	60%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	2,286	15%	1,420	16%	1,504	16%	1,392	16%	1,833	15%	1,811	14%
Female Owned more than 50%	2,517	16%	1,458	16%	1,583	17%	1,490	17%	2,129	17%	2,409	18%
Male Owned	10,497	69%	6,020	68%	6,465	68%	6,082	68%	8,295	68%	8,857	68%
Veteran	995	7%	473	5%	483	5%	441	5%	528	4%	602	5%
Hub, LMI, or EZEC	5,838	38%	3,389	38%	3,614	38%	3,365	38%	4,225	34%	-	0%
EXISTING BUSINESS	10,837	71%	6,174	69%	6,611	69%	6,234	70%	8,264	67%	7,919	61%
NEW BUSINESS	4,344	28%	2,716	31%	2,936	31%	2,715	30%	3,967	32%	5,138	39%
Rural	3,288	21%	1,272	14%	1,122	12%	1,435	16%	1,897	15%	2,205	17%
Urban	12,012	79%	7,626	86%	8,430	88%	7,529	84%	10,360	85%	10,872	83%
Export	413	3%	305	3%	319	3%	300	3%	326	3%	223	2%
CAPLine	36	0%	51	1%	162	2%	92	1%	131	1%	98	1%
PLP	5,473	36%	2,379	27%	2,667	28%	2,407	27%	3,006	25%	3,438	26%
Express	6,217	41%	4,800	54%	4,586	48%	4,396	49%	6,254	51%	6,844	52%
\$150K and Under	7,492	49%	5,307	60%	5,210	55%	5,202	58%	7,387	60%	7,938	61%
>\$150K - \$350K	2,938	19%	1,622	18%	1,785	19%	1,504	17%	1,950	16%	2,017	15%
>\$350K - \$2M	4,439	29%	1,731	19%	2,255	24%	1,938	22%	2,473	20%	2,675	20%
>\$2M	431	3%	238	3%	302	3%	320	4%	447	4%	447	3%

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	2011		2012		2013		2014		2015		2016							
All 504	\$	1,043,217,000		\$	986,108,000		\$	1,177,169,000		\$	822,475,000		\$	879,234,000		\$	1,062,470,000	
Ethnicity																		
All Minority	\$	254,272,000	24%	\$	215,430,000	22%	\$	251,933,000	21%	\$	199,068,000	24%	\$	246,141,000	28%	\$	316,971,000	30%
AMERICAN INDIAN	\$	1,415,000	0%	\$	1,739,000	0%	\$	842,000	0%	\$	1,150,000	0%	\$	1,073,000	0%	\$	3,569,000	0%
ASIAN OR PACIFI	\$	181,352,000	17%	\$	157,555,000	16%	\$	185,928,000	16%	\$	145,682,000	18%	\$	159,317,000	18%	\$	227,249,000	21%
BLACK	\$	16,709,000	2%	\$	9,735,000	1%	\$	18,544,000	2%	\$	12,755,000	2%	\$	10,814,000	1%	\$	12,738,000	1%
HISPANIC	\$	54,796,000	5%	\$	46,401,000	5%	\$	46,619,000	4%	\$	39,481,000	5%	\$	74,937,000	9%	\$	73,415,000	7%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
PUERTO RICAN	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	53,162,000	5%	\$	48,253,000	5%	\$	92,554,000	8%	\$	55,549,000	7%	\$	73,643,000	8%	\$	89,405,000	8%
WHITE	\$	735,783,000	71%	\$	722,425,000	73%	\$	832,682,000	71%	\$	567,858,000	69%	\$	559,450,000	64%	\$	656,094,000	62%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	567,000	0%	\$	4,158,000	0%	\$	4,190,000	0%	\$	2,023,000	0%	\$	582,000	0%	\$	-	0%
Female Owned more than 50%	\$	137,698,000	13%	\$	117,132,000	12%	\$	135,006,000	11%	\$	84,296,000	10%	\$	105,576,000	12%	\$	116,921,000	11%
Male Owned	\$	904,845,000	87%	\$	864,818,000	88%	\$	1,037,973,000	88%	\$	736,156,000	90%	\$	773,076,000	88%	\$	945,549,000	89%
Veteran	\$	35,238,000	3%	\$	41,928,000	4%	\$	41,868,000	4%	\$	41,316,000	5%	\$	42,613,000	5%	\$	35,839,000	3%
Hub, LMI, or EZEC	\$	368,438,000	35%	\$	333,484,000	34%	\$	416,519,000	35%	\$	285,215,000	35%	\$	291,094,000	33%	\$	-	0%
EXISTING BUSINESS	\$	907,153,000	87%	\$	856,447,000	87%	\$	1,015,970,000	86%	\$	704,957,000	86%	\$	736,228,000	84%	\$	850,438,000	80%
NEW BUSINESS	\$	136,064,000	13%	\$	129,661,000	13%	\$	161,199,000	14%	\$	117,518,000	14%	\$	143,006,000	16%	\$	212,032,000	20%
Rural	\$	232,755,000	22%	\$	213,637,000	22%	\$	252,626,000	21%	\$	185,833,000	23%	\$	191,029,000	22%	\$	227,269,000	21%
Urban	\$	810,462,000	78%	\$	772,471,000	78%	\$	924,543,000	79%	\$	636,642,000	77%	\$	688,205,000	78%	\$	835,201,000	79%
Export	\$	12,841,000	1%	\$	27,002,000	3%	\$	46,987,000	4%	\$	46,233,000	6%	\$	45,753,000	5%	\$	3,709,000	0%
\$150K and Under	\$	28,467,000	3%	\$	20,772,000	2%	\$	22,883,000	2%	\$	15,403,000	2%	\$	12,448,000	1%	\$	12,781,000	1%
>\$150K - \$350K	\$	153,031,000	15%	\$	119,966,000	12%	\$	131,894,000	11%	\$	91,802,000	11%	\$	88,375,000	10%	\$	84,130,000	8%
>\$350K - \$2M	\$	703,645,000	67%	\$	612,141,000	62%	\$	718,122,000	61%	\$	494,589,000	60%	\$	541,016,000	62%	\$	561,758,000	53%
>\$2M	\$	158,074,000	15%	\$	233,229,000	24%	\$	304,270,000	26%	\$	220,681,000	27%	\$	237,395,000	27%	\$	403,801,000	38%

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	2011		2012		2013		2014		2015		2016	
All 504	1,873		1,544		1,788		1,206		1,222		1,252	
Ethnicity												
All Minority	383	20%	307	20%	352	20%	246	20%	279	23%	267	21%
AMERICAN INDIAN	3	0%	5	0%	2	0%	1	0%	2	0%	3	0%
ASIAN OR PACIFI	241	13%	186	12%	213	12%	129	11%	155	13%	149	12%
BLACK	38	2%	25	2%	29	2%	20	2%	16	1%	16	1%
HISPANIC	101	5%	91	6%	108	6%	96	8%	106	9%	99	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	93	5%	76	5%	107	6%	83	7%	81	7%	101	8%
WHITE	1,397	75%	1,161	75%	1,329	74%	877	73%	862	71%	884	71%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	2	0%	7	0%	5	0%	3	0%	2	0%	-	0%
Female Owned more than 50%	293	16%	216	14%	276	15%	168	14%	177	14%	194	15%
Male Owned	1,577	84%	1,321	86%	1,507	84%	1,035	86%	1,043	85%	1,058	85%
Veteran	72	4%	79	5%	80	4%	65	5%	60	5%	63	5%
Hub, LMI, or EZEC	651	35%	537	35%	641	36%	441	37%	425	35%	-	0%
EXISTING BUSINESS	1,659	89%	1,358	88%	1,586	89%	1,054	87%	1,044	85%	1,081	86%
NEW BUSINESS	214	11%	186	12%	202	11%	152	13%	178	15%	171	14%
Rural	479	26%	414	27%	448	25%	302	25%	300	25%	313	25%
Urban	1,394	74%	1,130	73%	1,340	75%	904	75%	922	75%	939	75%
Export	23	1%	37	2%	51	3%	48	4%	47	4%	3	0%
\$150K and Under	261	14%	191	12%	213	12%	138	11%	111	9%	117	9%
>\$150K - \$350K	626	33%	486	31%	544	30%	383	32%	364	30%	338	27%
>\$350K - \$2M	929	50%	787	51%	934	52%	617	51%	671	55%	672	54%
>\$2M	57	3%	80	5%	97	5%	68	6%	76	6%	125	10%

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